



### "Smart grids or smart solutions?"

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#### **Answer:**

**Smart grids are part of smart solutions** 

But what is the basic question???

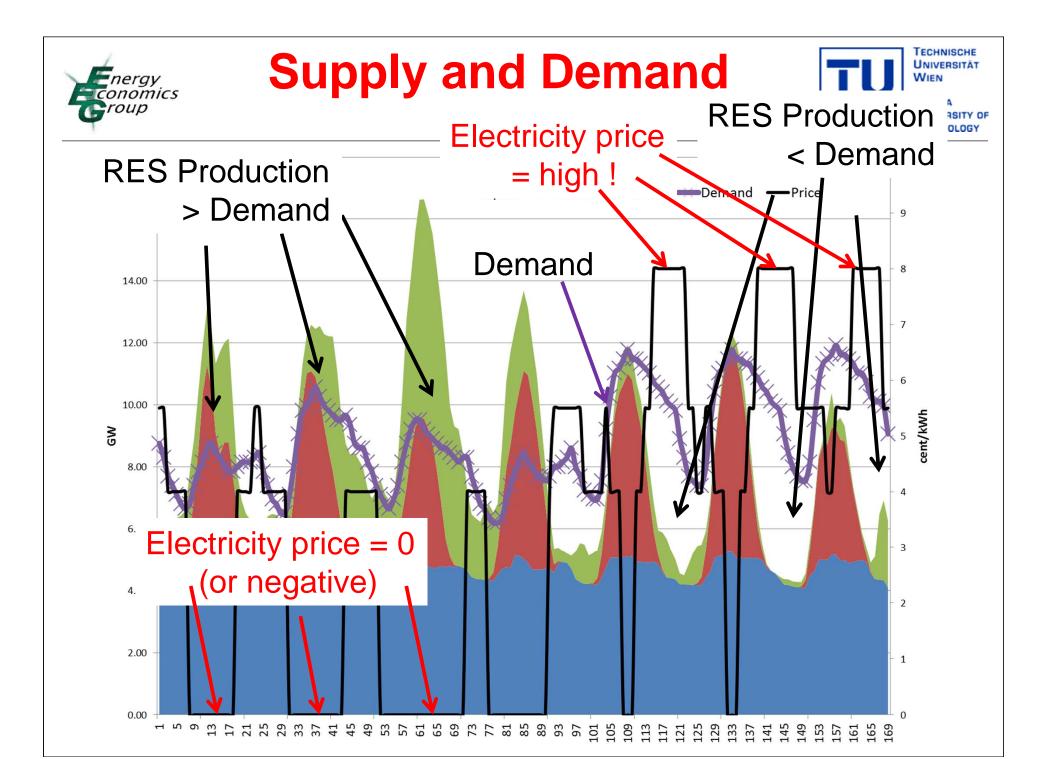


### The problem is:



### Large shares of intermittent renewables:

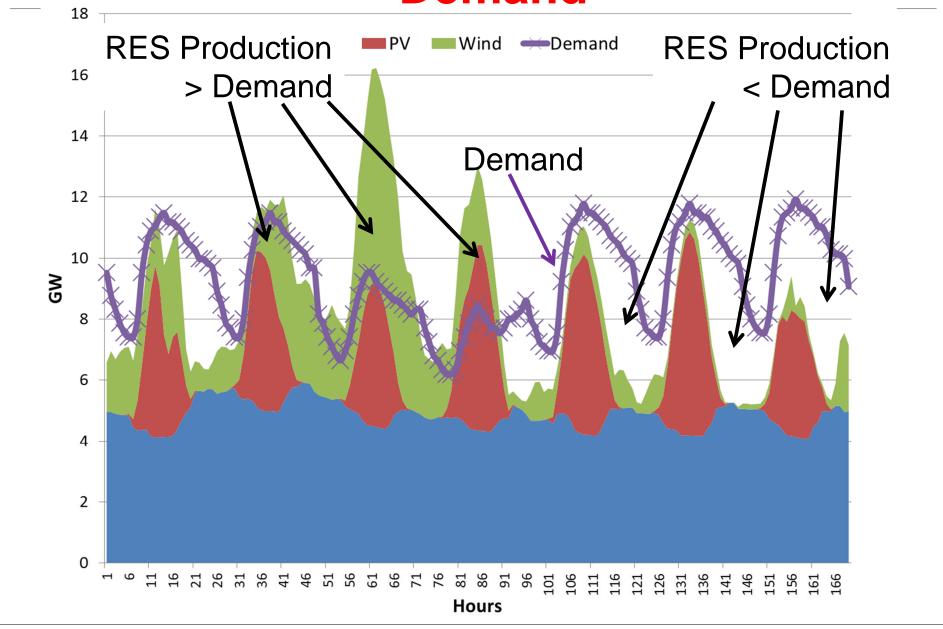
How to ensure supply security in times of low production from renewables?

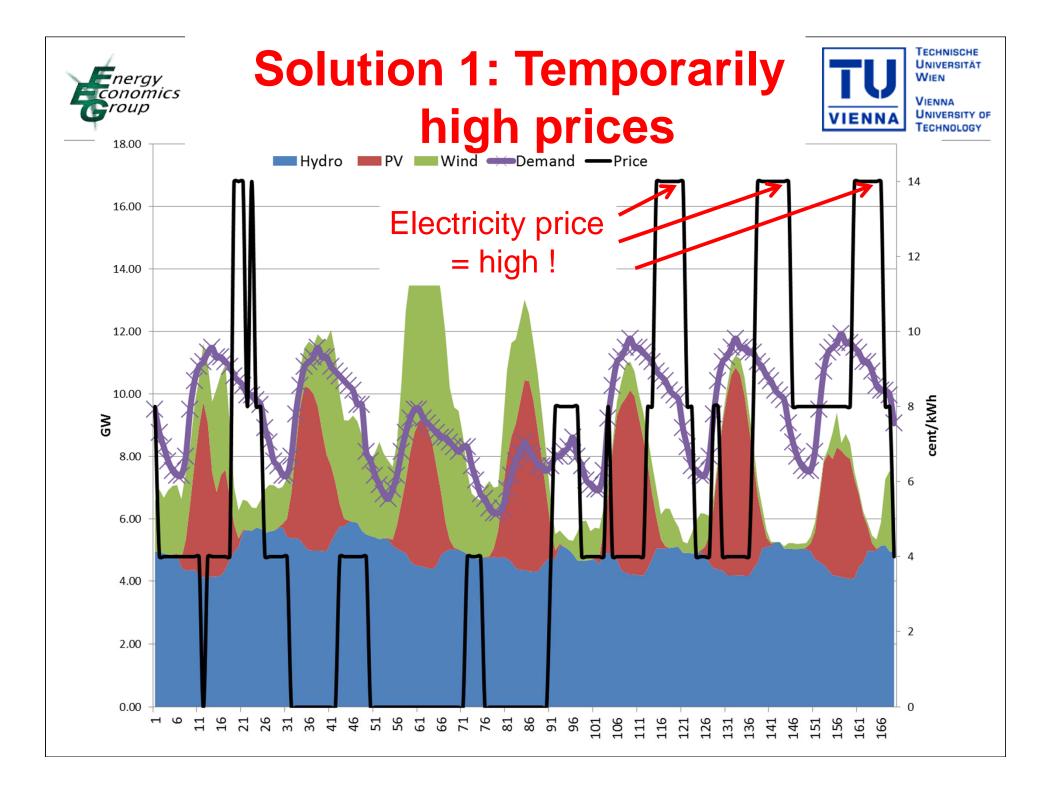




### **Example: Supply and Demand**



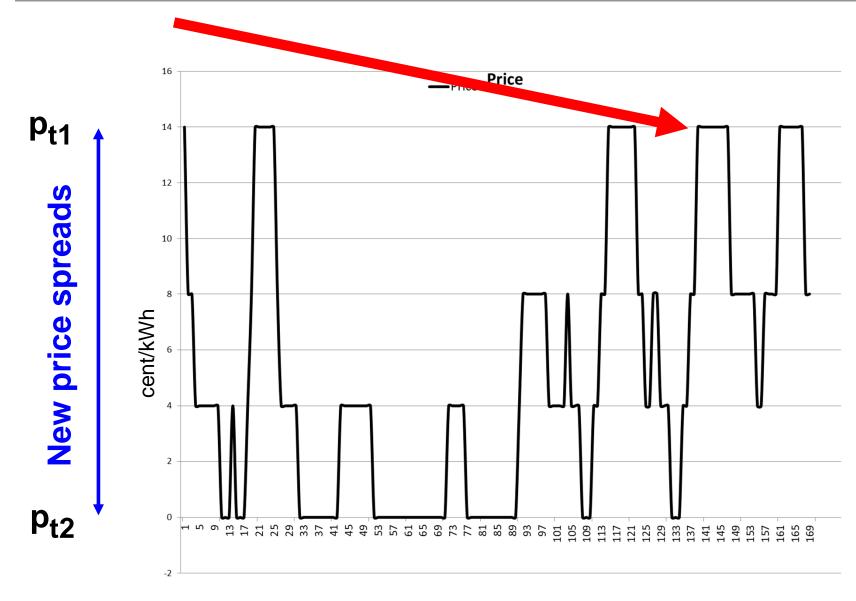






# ARE THESE PRICES TOO HIGH?

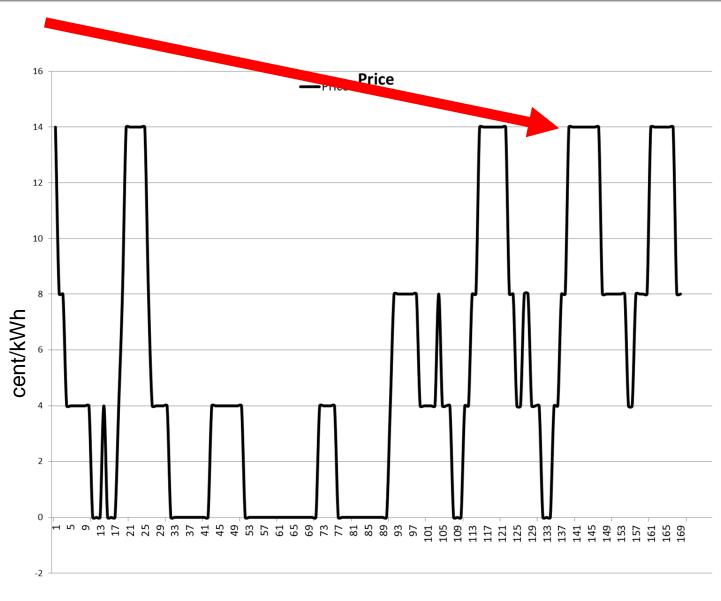






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#### **SUPPLY SECURITY**



### Historical (anachronistic) definition:

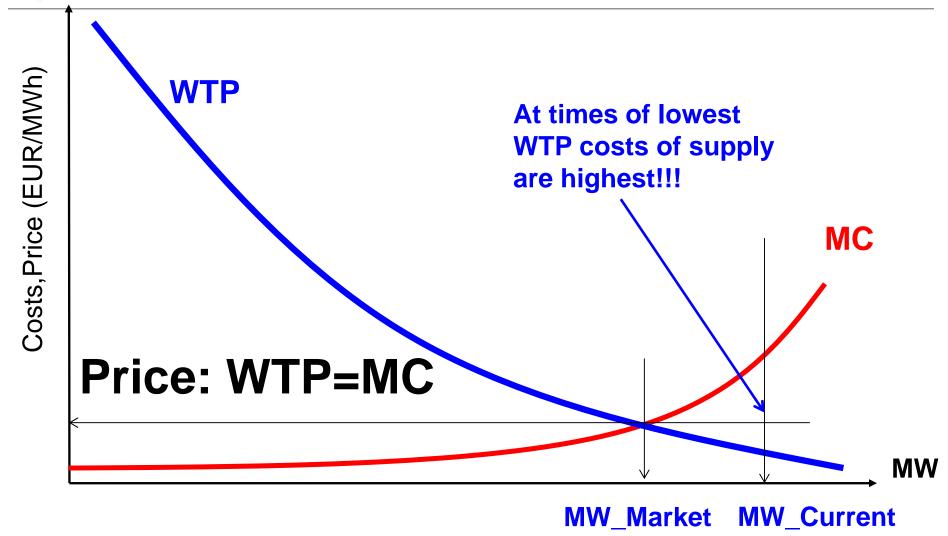
At every point-of-time every demand has to be met regardless of the costs!

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#### A MARKET DESIGN



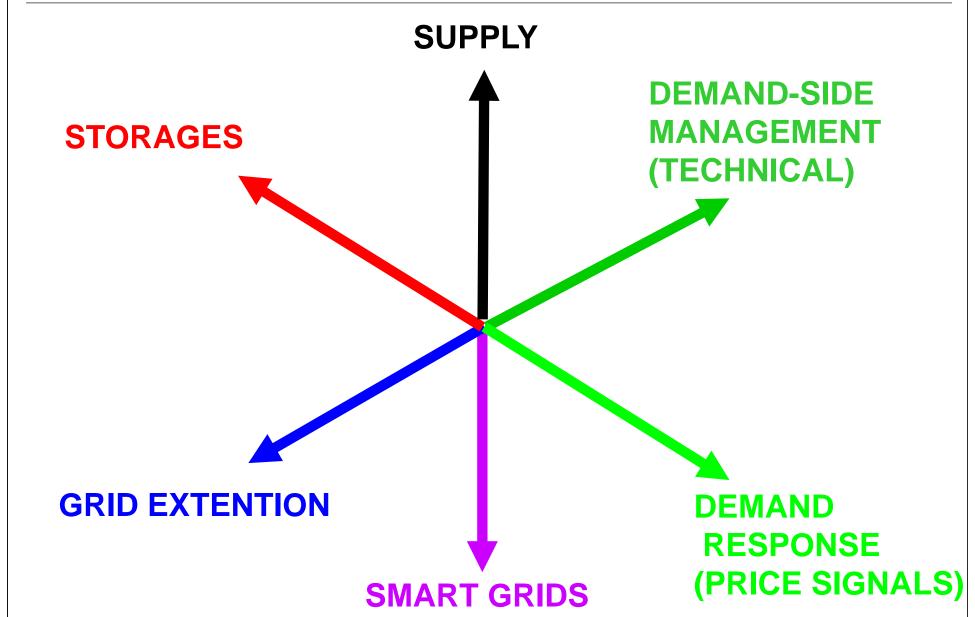


In a real market: equilibrium of supply options, grid options and demand options



### DIMENSIONS OF ELECTRICITY MARKETS









# Conditions from (smart) economic point-of-view:

In the equilibrium the marginal costs (MC) of all options must be equal

$$MC_{Gen} = MC_{Sto} = MC_{Grid} = MC_{DSM}$$
 $P_t = MC = WTP$ 

... and customers must be willing-to-pay for it!



#### **CONCLUSIONS**



- The still applied concept of supply security is anachronistic
- Currently, the demand-side is completely neglected (it has never been really developed)!
- most important now for achieving smart solutions:

exhaust the full potential of the creativity of all market participants especially demand-side!